



VICTORIAN
WOMEN
LAWYERS

CONFIDENT CONVERSATIONS: PAY & PROMOTIONS

Victorian Women Lawyers is proud to present the second event in the Confident Conversations series. This event series provides practical advice and engaging discussion on a variety of topics, with a view to building confidence and supporting empowered decision making and career development.

Please join VWL for this online event where our speakers will provide advice and insights on asking for a pay rise, negotiating work arrangements, pursuing a promotion and approaching performance reviews with confidence.

As part of this event, Nicole Davidson will model a pay negotiation for attendees.

DATE: Monday, 27 June 2022

TIME: 5.30pm to 6:45pm

Free for VWL members and non-members

REGISTER ONLINE

<https://vwl.asn.au/events-3/>

FORMAT: Zoom - registered attendees will receive a link via email

This event is proudly sponsored by:



Nicole Davidson is a negotiation specialist and commercial mediator. Over her 25 year career, Nicole has worked as a lawyer, insolvency practitioner, investment banker, recruitment consultant and learning & development specialist in Melbourne London and Dubai, bringing an enormous breadth of experience across a wide range of industries. For the past 10 years, her focus has been on delivering better business outcomes through best practice negotiations and she has trained hundreds of lawyers and accountants.

Nicole sits on a number of mediation panels and in 2021 was awarded the Resolution Institute's Award for Achievement by and Emerging Practitioner. Nicole is also the host of the Negotiation in Real Life Podcast.



Tess Aberline is a Senior Lawyer in the Wills, Estates & Succession Planning Department at Coulter Legal, and is currently working as a Project Coordinator within the firm. Tess is presently coordinating a Value Based Pricing project with the view to implement an innovative and client-centric approach to pricing across the firm.

In her legal role, Tess provides clients with comprehensive estate planning, administration and litigation advice.

FACILITATOR:



Bonnie Phillips is a Principal Lawyer and the Head of the Family & Relationship Law Department at Coulter Legal, working across the Geelong and Melbourne offices. Bonnie is an Accredited Family Law Specialist with the Law Institute of Victoria and acts in all aspects of family law, including parenting matters, family violence and complex property disputes.

Outside of Coulter Legal, Bonnie is the President of the Deakin Law School Alumni Chapter and a member of Victorian Women Lawyers.